



Esri Inc
380 New York Street
Redlands CA 92373

Subject: Renewal Quotation

Date: 04/19/2020
To: Kay Little
Organization: County of Madison
GIS Dept
Fax #: 601-859-7083 **Phone #:** 601-855-5531

From: Josh Sianez
Fax #: 909-307-3083 **Phone #:** 888-377-4575 Ext. 3697
Email: jsianez@esri.com

Number of pages transmitted
(including this cover sheet): 5

Quotation #25957402
Document Date: 04/19/2020

Please find the attached quotation for your forthcoming term. Keeping your term current may entitle you to exclusive benefits, and if you choose to discontinue your coverage, you will become ineligible for these valuable benefits and services.

If your quote is regarding software maintenance renewal, visit the following website for details regarding the maintenance program benefits at your licensing level
<http://www.esri.com/apps/products/maintenance/qualifying.cfm>

All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your coverage at a later date.

Please note: Certain programs and license types may have varying benefits. Complimentary User Conference registrations, software support, and software and data updates are not included in all programs.

Customers who have multiple copies of certain Esri licenses may have the option of supporting some of their licenses with secondary maintenance.

For information about the terms of use for Esri products as well as purchase order terms and conditions, please visit
<http://www.esri.com/legal/licensing/software-license.html>

If you have any questions or need additional information, please contact Customer Service at 888-377-4575 option 5.



esri[®]

380 New York Street
Redlands, CA 92373
Phone: 888-377-45753697
Fax #: 909-307-3083

Quotation

Date: 04/19/2020

Quotation Number: 25957402

Contract Number: 2003MPA6052

County of Madison
GIS Dept
P.O. Box 608
Canton MS 39046-0608
Attn: Kay Little

Send Purchase Orders To:

Environmental Systems Research Institute, Inc.
380 New York Street
Redlands, CA 92373-8100
Attn: Josh Sianez

Please include the following remittance address on your Purchase Order:

Environmental Systems Research Institute, Inc.
P.O. Box 741076
Los Angeles, CA 90074-1076

Customer Number: 105619

For questions regarding this document, please contact Customer Service at 888-377-4575.

Item	Qty	Material#	Unit Price	Extended Price
10	1	122187 ArcGIS Spatial Analyst for Desktop Single Use Primary Maintenance Start Date: 07/19/2020 End Date: 07/18/2021	505.00	505.00
1010	1	122184 ArcGIS 3D Analyst for Desktop Single Use Primary Maintenance Start Date: 07/19/2020 End Date: 07/18/2021	505.00	505.00
2010	1	122277 ArcGIS Network Analyst for Desktop Single Use Primary Maintenance Start Date: 07/19/2020 End Date: 07/18/2021	505.00	505.00
3010	1	122181 ArcGIS Desktop Advanced Single Use Primary Maintenance Start Date: 07/19/2020 End Date: 07/18/2021	3,030.00	3,030.00

Quotation is valid for 90 days from document date.

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. Esri reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide Esri with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

Issued By: Josh Sianez **Ext:** 3697

[CSBATCHDOM]

To expedite your order, please reference your customer number and this quotation number on your purchase order.



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Fax #: 909-307-3083

Quotation

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Date: 04/19/2020

Quotation Number: 25957402

Contract Number: 2003MPA6052

Item Qty Material#

Unit Price

Extended Price

Item Subtotal	4,545.00
Estimated Tax	0.00
Total	USD 4,545.00

DUNS/CEC: 06-313-4175 CAGE: 0AMS3



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Quotation

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Date: 04/19/2020

Quotation Number: 25957402

Contract Number: 2003MPA6052

Item Qty Material#

Unit Price

Extended Price

Renewal Options:

- Online: Renew through My Esri site at <https://my.esri.com>
 - Credit Card
 - Purchase Order
 - Email Authorization
- Email or Fax: Email Authorization, Purchase Order or signed quote to:
 - Fax: 909-307-3083
 - Email: service@esri.com

Requests via email or signed quote indicate that you are authorized to obligate funds for your organization and your organization does not require a purchase order.

If there are any changes required to your quotation please respond to this email and indicate any changes in your invoice authorization.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

The items on this quotation are subject to and governed by the terms of this quotation, the most current product specific scope of use document found at <http://assets.esri.com/content/dam/esrisites/media/legal/product-specific-terms-of-use/e300.pdf>, and your applicable signed agreement with Esri. If no such agreement covers any item quoted, then Esri's standard terms and conditions found at <http://assets.esri.com/content/dam/esrisites/media/legal/ma-full/ma-full.pdf> apply to your purchase of that item. Federal government entities and government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Supplemental terms and conditions found at <http://www.esri.com/en-us/legal/terms/state-supplemental> apply to some state and local government purchases. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's offerings. Acceptance of this quotation is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. Unless prohibited by law, the quotation information is confidential and may not be copied or released other than for the express purpose of system selection and purchase/license. The information may not be given to outside parties or used for any other purpose without consent from Esri. Delivery is FOB Origin.

In order to expedite processing, please reference the quotation number and any/all applicable Esri contract number(s) (e.g. MPA, ELA, SmartBuy GSA, BPA) on your ordering document.



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Quotation

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Date: 04/19/2020			Quotation No: 25957402		Customer No: 105619		Contract No: 2003MPA6052	
Item	Qty	Material#			Unit Price	Extended Price		

US FEDERAL CUSTOMERS: If you are a federal customer or a contractor purchasing on behalf of a federal customer a purchase order is required to receive an invoice. Please email the purchase order to service@esri.com

By signing below, you are authorizing Esri to issue a software support invoice in the amount of USD _____ plus sales tax, if applicable.

Please check one of the following:

I agree to pay any applicable sales tax.

I am tax exempt. Please contact me if Esri does not have my current exempt information on file.

Signature of Authorized Representative

Date

Name (Please Print)

Title

State of Mississippi Master Purchase Agreement - Price Catalog
Mississippi EPL #3774-D
ESRI Contract No. 2003MPA6052
E416M-2Q2017

Section	Part Number	Description	Price
ArcGIS Desktop Pricing			
1		ArcGIS Desktop - Concurrent Use - Perpetual License Prices	
	52382	ArcGIS Desktop Advanced Concurrent Use License	\$9,405.00
	86353	ArcGIS Desktop Standard Concurrent Use License	\$6,650.00
	87143	ArcGIS Desktop Basic Concurrent Use License	\$3,325.00
1		ArcGIS Desktop - Concurrent Use - Maintenance Prices	
	52384	Primary Maintenance for ArcGIS Desktop Advanced Concurrent Use License	\$3,030.00
	52385	Secondary Maintenance for ArcGIS Desktop Advanced Concurrent Use License	\$1,212.00
	86497	Primary Maintenance for ArcGIS Desktop Standard Concurrent Use License	\$1,515.00
	86500	Secondary Maintenance for ArcGIS Desktop Standard Concurrent Use License	\$1,212.00
	87194	Primary Maintenance for ArcGIS Desktop Basic Concurrent Use License	\$707.00
	87195	Secondary Maintenance for ArcGIS Desktop Basic Concurrent Use License	\$505.00
1		ArcGIS Desktop Core Extensions - Concurrent Use - Perpetual License Prices	
	88282	ArcGIS Spatial Analyst for Desktop Concurrent Use License	\$2,375.00
	88283	ArcGIS 3D Analyst for Desktop Concurrent Use License	\$2,375.00
	88284	ArcGIS Geostatistical Analyst for Desktop Concurrent Use License	\$2,375.00
	90321	ArcGIS Publisher for Desktop Concurrent Use License	\$2,375.00
	91605	ArcGIS Tracking Analyst for Desktop Concurrent Use License	\$2,375.00
	98133	ArcGIS Data Interoperability for Desktop Concurrent Use License	\$2,375.00
	99736	ArcGIS Network Analyst for Desktop Concurrent Use License	\$2,375.00
	100477	ArcGIS Schematics for Desktop Concurrent Use License	\$2,375.00
	111290	ArcGIS Workflow Manager for Desktop Concurrent Use License	\$2,375.00
	99047	ArcGIS Data Reviewer for Desktop Concurrent Use License	\$2,375.00
1		ArcGIS Desktop Core Extensions - Concurrent Use - Maintenance Prices	
	87232	Primary Maintenance for ArcGIS Spatial Analyst for Desktop Concurrent Use License	\$505.00
	87233	Secondary Maintenance for ArcGIS Spatial Analyst for Desktop Concurrent Use License	\$202.00
	87198	Primary Maintenance for ArcGIS 3D Analyst for Desktop Concurrent Use License	\$505.00
	87199	Secondary Maintenance for ArcGIS 3D Analyst for Desktop Concurrent Use License	\$202.00
	87236	Primary Maintenance for ArcGIS Geostatistical Analyst for Desktop Concurrent Use License	\$505.00
	87237	Secondary Maintenance for ArcGIS Geostatistical Analyst for Desktop Concurrent Use License	\$202.00
	98696	Primary Maintenance for ArcGIS Publisher for Desktop Concurrent Use License	\$505.00
	98697	Secondary Maintenance for ArcGIS Publisher for Desktop Concurrent Use License	\$202.00



Memorandum

To: ITS Customers Requesting Esri Software
From: Craig P. Orgeron, Ph.D.
Date: June 9, 2015 (*Updated October 4, 2017*)
Re: Esri Express Products List 3774-D: Instructions for Use

1. Introduction

1.1 *Scope*

ITS currently has in place the Esri Express Products List (EPL) 3774-D to be used in the acquisition of Esri software products. The Esri EPL 3774-D was created based on the following agreements with Esri.

1.1.1 The Esri Master Purchase Agreement (MPA), #2003MPA6052, is a contract between Esri and ITS on behalf of Mississippi governmental and educational entities executed December 16, 2004.

1.1.2 The Esri Small Municipal and County Enterprise License Agreement (ELA) was added to the MPA Terms and Conditions on May 21, 2008. Pricing for this agreement is listed on the Esri price catalog under "Small Government Enterprise License." The ELA is a three year limited term license as opposed to the perpetual licenses purchased under the MPA. The procedure for submitting ELA purchases differs from the MPA procedures. These procedures are addressed further in this document.

1.2 *EPL Effective Dates*

The Esri EPL 3774-D will be valid from the signature date of this memo through the current expiration of the MPA, January 31, 2021.

1.3 *Who May Use*

This EPL may be used by Mississippi agencies, universities, community/junior colleges, and governing authorities (cities, counties, school districts, etc). This EPL has been approved by ITS as a legal purchasing tool for Esri products and services.

See *Item 9. What Goes in Your Purchase/Audit File* for specifics about how to document an EPL purchase.

1.4 *Dollar Limitations of Use*

1.4.1 The purchase limit is \$250,000 per project for the use of the Esri EPL without additional approval from ITS.

1.4.2 Projects costing in excess of \$250,000 are beyond the scope of this delegated process and subject to full ITS review and authorization. Authorization to exceed the EPL dollar limitation is described in the ITS Procurement Handbook under the *EPL Planned Purchase* process, Rule 207.7: 013-080. Below is the link to Procurement Handbook.
<http://www.its.ms.gov/Procurement/Documents/ISS%20Procurement%20Manual.pdf>

1.5 This list is governed under Procurement Instruments: Express Products Lists (EPLs) in the ITS Procurement Handbook (Rule 206.2: 011-030). The EPL is not to be confused with state contracts issued by Department of Finance and Administration, Office of Purchasing, Travel and Fleet Management (DFA-OPTFM).

1.6 *Mississippi's Accountability System for Government Information and Collaboration (MAGIC)*

State agency customers are required to purchase through Mississippi's Accountability System for Government Information and Collaboration (MAGIC). These customers will need the contract number and NIGP codes to complete their purchasing. The contract number and the vendor's supplier number are provided with the ordering information. See item 6 below. The NIGP codes are located in item 7 below.

2. The Mississippi Coordinating Council for Remote Sensing and Geographic Information Systems

The Mississippi Coordinating Council for Remote Sensing and Geographic Information Systems was created out of House Bill 861 during the 2003 regular session of the Mississippi Legislature. The council's responsibilities included assisting ITS in establishing policies and standards in the review and approval of procurements of both hardware and software related to remote sensing and geographic information systems (GIS.) On September 2, 2004, the council approved the establishment of EPLs for certain GIS software based upon standards recommended by the council's Technical User Group Standards Sub-Committee. The Esri EPL was one of several GIS Software EPLs recommended by this sub-committee.

3. Mississippi-Esri Website

3.1 Esri has worked with ITS to establish a special Mississippi-Esri website containing the approved MPA price list and ordering instructions.

3.2 The Mississippi-Esri website can be found at the following address:
<http://www.esri.com/mississippi>
From the initial page, you will be prompted to log in or "Create New Account" if you do not have an existing username and password. Please note that there is not a generic

Mississippi account set up for this site. Each customer must create their own account to continue.

- 3.3 The panel on the left side of the page gives you the Esri contract number, the EPL number, a link back to the ITS website, a link to a PDF version of the MPA catalog, information on how to order, and training information.

4. **Product and Pricing**

- 4.1 The prices stated in the MPA price list are not-to-exceed prices and incorporate a quantity discount based upon Mississippi volume. Customers should request quotations for any volume pricing from an Esri representative. Very large quantities or special promotion offers are available in some instances.
- 4.2 ELA pricing is listed on the MPA price list under "Small Government Enterprise License." You must contact one of the Esri representatives listed in the contact information for an ELA quote.
- 4.3 Shipping costs are not included as part of the product purchase price. The MPA price list includes the following footer: "Shipping and Handling not to exceed \$40 on applicable orders (call for quote)".
- 4.4 Customers may obtain price quotations in one of the following ways.
 - 4.4.1 Use the price list posted on the Mississippi-Esri website.
 - 4.4.2 Contact an Esri representative listed in these instructions.
 - 4.4.3 Contact an Esri Business Partner approved to sell under this EPL.

5. **Esri Business Partners**

- 5.1 The MPA allows for qualified Esri Business Partners to participate under this contract. Currently ITS has not approved any partners to participate under this agreement.
- 5.2 The instructions for applying to sell under this agreement may be found at the following address:
<http://www.its.ms.gov/Procurement/rfps/ESRI-LOC-for-resellers.pdf>
This *Instructions for Use* document will be updated if and when a partner has been approved by ITS.

6. **How to Place Your Order**

6.1 *Special Order Form*

Esri requests that their order form accompany the purchase order. This form is available on the Mississippi-Esri website under "How to Order."

6.2 *Purchase Order*

Provided below are the instructions for completing the purchase order

- 6.2.1 The purchase order must be made out to Esri.
- 6.2.2 If working with an ITS approved Esri partner, the partner's company name should be included in the body of the purchase order.
- 6.2.3 Include "Esri EPL 3774-D" to identify the purchase for audit purposes with the ITS and Esri agreement.
- 6.2.4 Include the following language on the face of the purchase order: "Subject to Master Purchase Agreement No. 2003MPA6052".
- 6.2.5 Show shipping charges as a line item
- 6.2.6 Include the following additional information
 - 6.2.6.1 Name or identification of licensee, place of delivery, end user name, and contact information
 - 6.2.6.2 Purchase order number
 - 6.2.6.3 Date delivery is requested (allow 30 days after Esri's receipt of order)
 - 6.2.6.4 Quantity, description, and unit price pro each item ordered.

6.3 *Special Instructions for Purchases under the ELA*

Approved licensees shall submit a purchase order that references the ELA quotation and shall include the following statement on the face of the purchase order.

"THIS PURCHASE ORDER IS GOVERNED BY THE TERMS AND CONDITIONS OF MASTER PURCHASE AGREEMENT NO. 2003MPA6052, AND ANY DIFFERENT OR ADDITIONAL TERMS AND CONDITIONS IN OR WITH THIS PURCHASE ORDER SHALL NOT APPLY."

6.4 *Contact Information (Updated October 4, 2017)*

Provided in the table below are the various contacts for Esri including addresses for placing your order and remitting payment. Please contact Esri with any questions regarding pricing or products on this list.

Contact Information:	
Sales Representative Erin Fair Office: (909) 793-2853 ext 1263 efair@esri.com	Mississippi Account Manager Jon Doherty Office: (704) 541-9810 ext 8785 Mobile: (210) 394-7255 jpdoherty@esri.com

Place Order To:		
For MPA purchases: Environmental Systems Research Institute Attn: Esri Customer Service 380 New York Street Redlands, CA 92373-8100 <u>service@esri.com</u> Fax: (909) 307-3083	For ELA purchases: Environmental Systems Research Institute Attn: Esri Customer Service 380 New York Street Redlands, CA 92373-8100 <u>service@esri.com</u> Fax: (909) 307-3083	
Remit To:		
Esri File No. 54630 Los Angeles, CA 90074-4630		
For MAGIC Customers	Contract Number	Supplier Number
	8500000241	3100026807

7. **NIGP Codes for MAGIC** (Updated 7/31/2017)

State agency customers will be required to use NIGP codes when purchasing through Mississippi's Accountability System for Government Information and Collaboration (MAGIC). The following NIGP codes will be used for products purchased using the Esri EPL.

NIGP Code:	Use For:
20654	Geographic Information Systems (GIS)
92007	Application Software for Microcomputer Systems (includes maintenance and support)
92004	Application Software for Mainframe Systems (includes maintenance and support)
92045	Software Maintenance and Support
92046	Software Updating Services
92440	Instructor led, Classroom Training (Technical)

8. **Contract**

The customer's purchase order becomes a supplement to the MPA. It is not necessary for the customer to negotiate a separate contract or supplement. The customer may obtain a copy of this agreement for their files by contacting the Esri representative or ITS.

9. **What Goes in Your Purchase/Audit File**

At a minimum, include:

- 9.1 A copy of the purchase order.
- 9.2 A copy of this memorandum.

9.3 A copy of either the written quotation from Esri or the Esri Business Partner or the page containing pricing for your particular purchase from the Esri website.

9.4 Any additional project related documentation or justification.

10. To Report Problems or Request Assistance

10.1 If you have any feedback that may help us to improve this process, or if you have any problems with your EPL order, please let ITS know. We suggest you notify the vendor of the problem in writing and send a copy to ITS. You may contact us in writing by one of the following ways:

10.1.1 E-mail: isshelp@its.ms.gov

10.1.2 Fax: (601) 713-6380

10.1.3 Mail: ITS, 3771 Eastwood Drive, Jackson, MS 39211

10.2 If you have questions about using the EPL, please contact the **Procurement Help Desk** at (601) 432-8166 or isshelp@its.ms.gov.

10.3 ITS is also available to host a “mini-class” on how to use our EPLs at a customer’s request. Please contact the Procurement Help Desk if interested.

**Copies of this document are available on the Internet at
<http://www.its.ms.gov/Procurement/Pages/EPLs.aspx>**